

Our Story

Lucidity have been Virtual Desktop & Application specialists since we were established in 2003, 20+ years ago!



Our first Virtual Desktop solution, Managed Desktop, was delivered using Citrix v1.0 and Windows 2000! This was the early days of Virtual Desktop and a very pioneering time. Not long after our success in Virtual Desktop, we leveraged our datacentres to deliver multi-tenant solutions for Dynamics CRM, Exchange, SharePoint and Skype for Business – this was before Office 365 or 'Cloud' existed, but the goals are the same – provide cost effective access to Microsoft applications over the internet and without the need for servers.

In 2020 we made the decision to end running our own hardware platforms and go 'all-in' with public cloud – Lucidity migrated 50+ remote desktop customers to Microsoft Azure Virtual Desktop and Microsoft Intune.

Our team are Nerdio and Microsoft Azure Certified experts and ready to help you with your journey to modernise your customer solutions.

Why AVD



Remove Hardware Costs

Azure Virtual Desktop reduces your capital expenditure for new hardware, eliminating costly hardware refresh cycles.



Lower Licence Costs

Common Microsoft 365 Licences you're already paying for include Virtual Desktop Access rights and there are no additional Citrix or VMWare licences to pay for.



Reduce and Extend PC Refresh Cycles

Virtual Desktops can run in an Internet Browser session with much less processing power than locally installed operating systems and applications.



Improve Security

Leverage your current investments in Microsoft security with Azure Virtual Desktop, such as Multi-Factor Authentication.



Improve Disaster Recovery

Spin up and recover Virtual Machines quickly in Azure.



Sleep at night!

Most importantly, sleep at night knowing you have the reliability and security of Microsoft protecting your customers.

Unlock your Azure Virtual Desktop Power

Simplified by our expertise

Pricing

Our pricing allows you to be competitive and earn good margin while leveraging our Azure Virtual Desktop and Nerdio expertise to deliver solutions to your customer from day 1. We'll also provide opportunities for your team to upskill along the way.

Resource	Hourly Rate (USD)
Project Consultant	\$100
Project Architect	\$120
Project Manager	\$80

More Information:

Visit our website for [more info on how we help MSP's](#).

Check out our [Nerdio case study](#).

Contact us!

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How we can help?

If you are a Managed Service Provider looking to modernize your customers in Azure Virtual Desktop, Lucidity's expert team can provide you instant capability.

#NoMoreHardDrives #NoMoreSleeplessNights



Earn while you learn! Our cost effective pricing allows you to make a profit with our team right by your side.



Hit the ground running with full AVD + Nerdio capability from day one, while your team grows their skills alongside every engagement.

Start Here

Your journey to AVD expert

DEPLOY NERDIO MSP

First, we'll help you deploy Nerdio Manager for MSP. This provides the foundation for deploying and managing your customers.

BUILD YOUR 1ST POC

Building a PoC in your own tenant will allow you to get familiar with AVD and test features as they are released.



BECOME AN EXPERT

Our goal is to help you get to expert level and provide on-going support as needed.

A team of AVD+Nerdio experts provides instant capability to your MSP.



TUNE NERDIO

Leverage our extensive experience to tune Nerdio and take advantage of its time and cost saving automations.

BUILD MANAGED SERVICES & SUPPORT CAPABILITY

Leveraging our team, we can help you upskill and deliver managed services centered around AVD.

IMPLEMENT YOUR FIRST CUSTOMER SOLUTION

Lucidity will lead the delivery of your first customer. We can help you price, sell, deliver, and manage the solution.