



Lucidity – Co-sell Ready

Lucidity are specialists in delivering IT infrastructure with hundreds of customers nationwide. We have been in business since 2003 and specialise in delivering our customers' Windows Desktop applications as a managed service over the internet.

In 2019, Lucidity introduced Lucidity 365 - our flag ship modern workplace IT solution to complement Office 365 and drive adoption of M365 and E5 SKU's. This add-on solution brings all of a customer's data and applications together in one easily accessible web page from any device.

Not only does Lucidity 365 complement Office 365, it allows us to deliver Remote Desktop applications in a completely new way; Windows Server applications that your customers require are delivered as a browser tab application through our Lucidity 365 platform hosted in Azure.

If your customers have legacy Windows Remote Desktop applications, but you want to deliver them Office 365 and everything a modern workplace has to offer, you can utilise our co-sell ready Lucidity 365 platform to instantly enable your customer solutions.

Lucidity 365 is a simple, low cost per user add-on that enhances your customers' day to day experience working with their applications and data.

Lucidity – Your Co-sell ready IT Infrastructure partner

- Looking for something to tie all your customers disparate web apps together with Office 365 and add additional value to your solutions?

Lucidity 365 and its Remote Desktop platform are co-sell ready and allow you to quickly add value to your Office 365 customers and solve any legacy application delivery issue.

- Leverage our local cloud platform. Located in a top tier NZ datacentre and integrated with Azure we can deliver all the IT infrastructure your customer may need.
- SQL Databases, Windows Servers, Veeam Backup, Remote Desktop Services – we have a multi-million dollar platform we've utilised for 16+ years to run all the complex applications that may not easily be shifted to the public cloud.
- Lucidity specialise in running Remote Desktop applications and migrating customers and data to Office 365 – hassle-free - with over 6000 users across our platforms.
- If you want to get on with delivering your customer your IT/Office 365 solution and don't want to get caught up in the IT plumbing of Windows Desktop apps, get in touch with Lucidity and we can work together to deliver a simple, reliable and cost effective solution you can make margin on.



Lucidity have been working with other leading New Zealand IT partners for over a decade with a complete reseller model and provisioning system. We offer our partners all the tools to manage and maintain their customers and solutions with delegated administration.

Our solutions are simple to provision and we have built a comprehensive billing solution allowing us to tailor any invoicing and reporting requirements to suit the way you sell your IT services.

Our consultants have performed hundreds of Microsoft Office 365 and Azure migrations and are experts in getting customers to the public cloud. If outsourcing migrations or delivery of complex apps would allow you to get on and focus on your strategic customer solution, get in touch with our team to find out more.

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